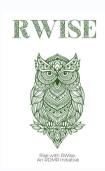
## RDMR: Unleashing Your Brand Potential





Welcome to RDMR, your trusted partner in demand generation, brand positioning, and growth. Established in 2016, we bring a rich heritage in coaching and entrepreneurship, combined with over 15 years of expertise in ATL, BTL, and marketing technology. Our mission is to unleash your brand's potential and drive sustainable growth for solopreneurs, coaches, and consultants worldwide. With a proven track record of building effective demand generation systems, RDMR is ready to take your business to new heights.



## About RDMR: Your Growth Partner

1 Established Excellence

Founded in 2016, RDMR brings a wealth of experience in coaching and entrepreneurship to the table.

2 Comprehensive Expertise

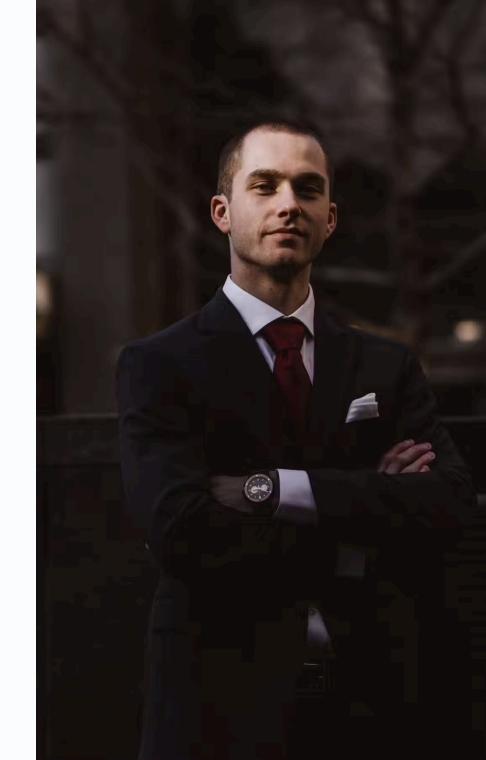
With over 15 years of experience in ATL, BTL, and marketing technology, we offer a holistic approach to brand growth.

3 Global Trust

Our services have earned the trust of over 2,000 happy clients worldwide, showcasing our commitment to excellence.

4 Proven Success

We specialize in building effective demand generation systems for solopreneurs, coaches, and consultants, driving tangible results.



### Our Consortium: A Powerful Network

#### Extensive Network

Over a decade of building relationships has resulted in a network of 5,000+ professionals, including speakers, coaches, trainers, mindfulness experts, doctors, lawyers, and more.

#### Collaborative Environment

Our consortium fosters a collaborative atmosphere, encouraging shared resources and mutual growth among members.

#### Industry Leaders

Our network includes prominent industry figures, senior armed forces officials, navy commanders, and Fortune 500 executives, providing unparalleled insights and opportunities.



### The RDMR Difference

#### Beyond Digital Marketing

We create a comprehensive demand generation ecosystem that goes beyond traditional digital marketing strategies.

#### Strategic Positioning

Our approach focuses on positioning and placing you strategically in the marketplace to reach your target audience effectively.

#### Niche Development

We help you carve out a unique niche and build a strong brand identity that sets you apart from the competition.

# Introducing the RDMR 4-Layered Demand Generation System: A Proven Strategy for Success

The RDMR Demand Generation System is a meticulously crafted, foolproof approach designed to drive consistent and scalable results for your brand. Tested over two decades, this system works seamlessly, even when you're on holiday! Here's how each of the four layers functions to ensure your brand thrives:

#### Layer 1: Awareness Campaigns and Account-Based Marketing (ABM)

The journey begins with creating awareness. This layer uses a two-pronged approach:

- Awareness Campaigns: Designed for the masses, this strategy employs broad-reaching methods to introduce your brand. It focuses on conveying your brand's value, mission, and identity to a wide audience through broadcasting techniques.
- Account-Based Marketing (ABM): Running parallel to the awareness campaign, ABM targets specific demographics
  with personalized messaging. Here, the focus shifts from general awareness to addressing the niche issues and
  challenges your brand solves. The objective is to generate qualified leads through a more targeted and tailored
  approach.

#### **Layer 2: Content-Rich Digital Presence**

This layer answers the question, "How do we do it?" by emphasizing the importance of a content-rich digital ecosystem:

• Comprehensive Content Strategy: From landing pages and websites to blogs, videos, and podcasts, every piece of content is carefully crafted to align with your brand's guidelines. Consistency and uniformity in branding across all digital touchpoints ensure your brand is easily identifiable and leaves a lasting impression.

#### Layer 3: Pull-Based Marketing and Lead Qualification

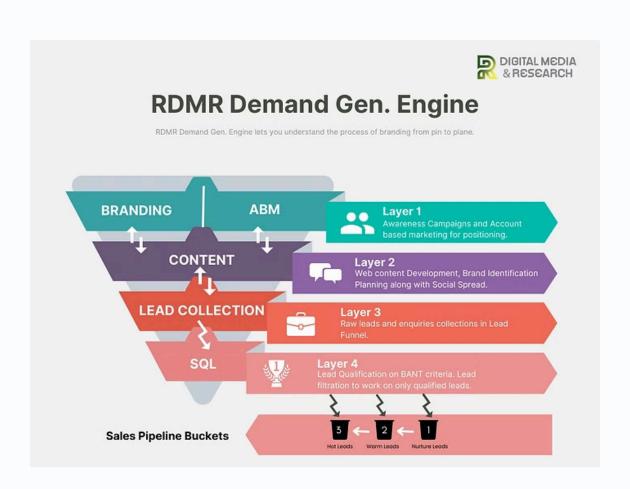
Now, we get to the core—converting awareness into tangible results:

- **Pull-Based Marketing:** Leveraging content generated in the previous layers, we use AI and automation to reach a broad audience quickly. The goal is to attract prospects who recognize their needs and see your brand as the solution.
- Lead Qualification (BANT): All leads are funneled into a single system where they are qualified based on Budget, Authority, Need, and Time (BANT). This process filters leads to Sales Qualified Leads (SQLs), which are 80% ready to close. At this stage, your role is to align your solutions with their needs to finalize the sale.

#### **Layer 4: Sales Pipeline and Strategic Growth**

The final layer is about sustaining and growing your success:

- Sales Pipeline Visibility: With a clear view of your sales pipeline, you can track how many leads and what value is being closed each month. This visibility allows you to make informed decisions on resource allocation, investments, and scaling your business.
- Offline Engagement and Brand Building: RDMR goes beyond digital marketing. We emphasize the importance of physical presence in conferences, meetups, forums, and more. These offline engagements generate rich content that feeds back into your digital strategies, breaking branding boundaries and expanding your reach.



#### The RDMR Difference

RDMR Demand Generation isn't just another digital marketing activity. It's a strategic, holistic approach to building a brand over time. We blend online presence with offline engagements, ensuring that your brand is not just visible but also credible and authoritative in the market.

Whether through panel discussions, guest lectures, or keynote speaking opportunities, our system ensures that your brand is consistently in the spotlight, driving growth and ensuring long-term success.

## The RDMR Demand Generation Engine

1 — Awareness Campaigns

Generate brand awareness and visibility through targeted marketing efforts.

Account-Based Marketing

Focus on high-value clients with personalized strategies for maximum impact.

Content Strategy

Craft compelling content that resonates with your audience and drives engagement.

Lead Generation & Qualification

Capture and nurture leads, building a robust sales pipeline for sustainable growth.



## Legacy-Based Approach: Building Credibility

#### Physical Presence

We believe in the power of physical public appearances to establish credibility.

#### Strategic Invitations

2

3

Secure invitations to forums, communities, and conferences for keynote talks, guest lectures, and panel discussions.

#### Thought Leadership

Establish you as a credible and active thought leader in your niche through strategic positioning.



## Amplifying Growth with Marketing Technology

1 Generative AI and Automation

Leverage cutting-edge technologies to enhance visibility and engagement, resulting in a 10X increase in audience reach and interaction.

2 Advanced Strategies

Implement LinkedIn automation, content engagement automation, viral marketing techniques, and algorithm integration for maximum impact. RDMR uses more than 100 automation tools at all the layers to get the best data driven marketing approach.

3 Proven Results

Our strategies have achieved remarkable outcomes, such as growing Instagram followers from 0 to 1,000 in just 4 days - authentically!



## Global Presence & Scalability

#### Remote Work Culture

100% remote work culture since the year 2000, fostering flexibility and global talent acquisition.

#### **Strategic Locations**

Headquarters in Sharjah, UAE, with offices in Pune, India and Germany, Europe, ensuring a global perspective.

#### **Dedicated Team**

Over 120 highly skilled professionals committed to providing exceptional service to clients worldwide.

## Brand Activation Powerhouse

#### PR and BTL Media

RDMR, through its subsidiary Advocats Creations, leads in PR and BTL media strategies.

#### **Event Expertise**

We plan and execute exhibitions, events, roadshows, and manage traditional media channels (radio, print, TV).

#### Comprehensive Services

Our offerings include merchandising, launch plans, and influencer marketing expertise.

#### Influencer Partnerships

We can hire content creators or celebrities to endorse your brand and amplify your message effectively.



### **Product Launch**

#### How RDMR Helps Early-Stage Startups in Product Launch

**RDMR** is dedicated to empowering early-stage startups by providing comprehensive support throughout the product launch process. Our services are designed to ensure that your product reaches the right audience, gains maximum visibility, and achieves market success. Here's how we can help:

#### **Media Buying**

- **Strategic Planning**: We develop tailored media buying strategies that align with your startup's goals and budget. Our team identifies the most effective channels to reach your target audience.
- **Negotiation and Placement**: Leveraging our industry connections, we negotiate the best rates and placements for your ads, ensuring optimal exposure and cost-efficiency.
- **Performance Tracking**: We continuously monitor and analyze the performance of your media campaigns, making datadriven adjustments to maximize ROI.

#### **Public Relations (PR)**

- **Brand Storytelling**: Our PR experts craft compelling narratives that highlight your startup's unique value proposition and resonate with your audience.
- **Media Outreach**: We have established relationships with key media outlets and influencers, enabling us to secure high-impact coverage for your product launch.
- **Crisis Management**: In the event of any challenges, our team is equipped to manage and mitigate potential PR crises, protecting your brand's reputation.

#### **Photo Shoot**

- Professional Photography: We organize professional photo shoots to capture high-quality images of your product, team, and brand story.
- Creative Direction: Our creative team ensures that the photos align with your brand's aesthetic and marketing goals.

#### **Videography**

- Engaging Videos: We produce engaging video content that showcases your product's features, benefits, and unique selling points.
- **Storyboarding and Production**: From concept to final cut, we handle all aspects of video production, ensuring a polished and professional result.

#### **Online Ad Management**

- **Targeted Campaigns**: We create and manage online ad campaigns across various platforms, including Google Ads, Facebook, Instagram, and LinkedIn.
- **Analytics and Optimization**: Our team continuously monitors ad performance, using analytics to optimize campaigns for better reach and conversion rates.



## Risk-Free Pilot Program: Test Drive Your Growth

1 2

#### 6-Month Trial

Experience the RDMR effect with our 6-month pilot program before committing long-term.

## Ideal for Various Businesses

Perfect for freelancers, independent consultants, solopreneurs, SMEs, and MSMEs looking to expand their reach.

#### Break Free from Referrals

Tap into new market opportunities and reduce reliance on referrals for sustainable growth.



## Guiding Your Success: Optimization & Strategy

#### **Channel Optimization**

The RDMR guiding phase optimizes existing marketing channels for maximum efficiency.

#### Comprehensive Review

We conduct content reviews, create brand guidelines, and perform sample research to refine your strategy.

#### Consumer Behavior Analysis

In-depth analysis of consumer behavior shapes your content strategy for peak performance.

#### Performance Roadmap

4

This phase forms the roadmap to achieve significant performance marketing results.

## Recognition & Accolades

Corporate Vision 2024	Best MarTech Company 2024 - South Asia
India Glory Awards 2024	Icons of India
India's 10 Emerging Consultancy Startups 2021	Insight Success
Most Admired Business Consultant of the Year 2021	Innovative Zone Media
Best Management and Advisory Firm 2020	APAC Insider
Consultant of the Year 2019	Business Connect Magazine
Top 20 Outsourcing Consultants in India 2019	Silicon India





## Great Founders Conference

The Great Founders Conference 2025 Dubai is an exclusive platform bringing together entrepreneurs, investors, industry leaders, and innovators from across the globe. Designed to ignite conversations, foster collaborations, and drive business growth, this conference is where visionaries come to connect, learn, and lead.

#### **Objectives:**

- **Empower Entrepreneurs** Provide actionable insights and strategies for scaling businesses.
- Facilitate Networking Create meaningful connections between founders, investors, and thought leaders.
- Showcase Innovation Highlight groundbreaking ideas, brands, and disruptive technologies.
- **✓ Drive Collaborations** Encourage partnerships and business expansion opportunities.
- **✓ Develop Leadership** Inspire growth through keynotes, workshops, and panel discussions.



## **Rwise**

RDMR Wise is an exclusive initiative by RDMR, designed to provide coaches and consultants with a powerful platform to share their expertise with corporate professionals.

Through fully sponsored monthly corporate training sessions and workshops, we connect top industry experts with businesses, fostering growth, leadership, and transformation.

### **Client Success Stories**







#### **Coach Transformation**

How RDMR helped a life coach grow their audience from 100 to 10,000 followers in just 6 months, resulting in a 500% increase in client bookings.

#### **Consultant Elevation**

A management consultant's journey from local projects to international speaking engagements, facilitated by RDMR's strategic positioning and network.

#### Solopreneur Success

The story of a solopreneur who leveraged RDMR's demand generation system to break into new markets and achieve 300% revenue growth in one year.



## Few Client's Links

Arun Malik, Author

arunmalik.com

Ms. Urvashi, Coach

Techurvashi.com

Asif Assar Ali, Dubai

**fortressfinservices.com** 

Ms. Nipa, Dubai

abtinstitute.org

Elvina Pinto, Image Consultant

ustrides.com

Gautam Mukerjee, Consultant

anandinifoundation.com

Dr. Vasavi, Dubai, Entrepreneur

<u>hkcspiceblends.shop</u>

Ms. Dipaali Patel, USA, Influencer

dipaali.life

Vaishali Wagle, Coach

zenesse.in

Soumitra Singh Thakur, Educationist

**The School Excellence** 

## Post Onboarding Flow

We've developed a comprehensive post-onboarding flow to ensure your success. We leverage our experience and expertise to create tailored strategies for your specific goals.

Our approach involves careful budget allocation, tracking key metrics, and a phased timeline to ensure consistent progress.

### **Annual Deliveries**

- Website Hosting and Maintenance
- Daily Social Media Creatives
- Typography Video Monthly
- Webinar Promotions and Audience Recruitment
- Event Planning and Execution
- Professional Portfolio Interview Video Shoot
- Youtube Videos Editing and Channel SEO
- Al Influencer videos Monthly 5
- Linkedin and Instabot followers Package.
- Linkedin Automation Tool Integration
- Al Integration to increase post engagements
- Email marketing template designs and campaigns
- SMS and WhatsApp Bulk Messaging (Optional)
- Product package designing
- Complete Social Media Calendar Management
- Website SEO & Keyword Research
- Landing Pages as per requirement for webinars
- 1000 Instagram Followers, 100 Youtube Subscribers Monthly
- Marketing Collaterals & Brochure Designs
- Event Banners, Standees and Posters Designs
- Letterheads & Visiting Card Designs
- Al Videos for product promotions Monthly 5
- Scripts for Reels & Videos



## Post Onboarding Flow

Phase 1: Foundations Gain access to relevant assets, optimize pages, and conduct keyword research Phase 2: Awareness Building Develop website, create samples, and prepare for launch Phase 3: Engagement & Growth Boost awareness through podcasts, videos, interviews, and photo shoots Phase 4: Targeted Outreach Reach specific demographics via business profiles, collateral design, and cold outreach



## Service Used Cases

**OctopusCRM** 

**Resiliency Program** 

**Rumi International Case Studies** 

## Annual Engagement

**Special Payment Plans for Women Entrepreneurs and Startups** 

**Installment Options and Discounts for Solo Women Entrepreneurs** 

**Special consideration of Veterans of Indian Army and Defence services** 

### **Useful Links**

#### **Linkedin Consortium Page**

https://www.linkedin.com/company/coachingr/

#### **Video Testimonials**

https://www.rdmr.in/pricing?wix-vod-comp-id=comp-lm245297

https://www.linkedin.com/feed/update/urn:li:activity:7199287754441052162

#### **Linkedin Reviews**

https://www.linkedin.com/services/page/540250325499b52b1a/

#### Website

www.RDMR.in

www.foundersconventions.com

**Recently Launched YouTube Channel** 

https://www.youtube.com/@rdmrofficial



Sensible Social

RDMR, Ancia Future Solutions FZC SRTIP, Block C VL04-098 Sharjah, UAE

connect@rdmr.co.in